

## West Harris Trust - Financial Projections 2018-20

	2018	2019	2020
<b>INCOME</b>			
Fundraising	1000	1000	1000
Rents & Wayleaves	23300	23300	23300
Management & Administration Fees	4560	4560	4560
Share of crofters land disposals	1000	1000	1000
Land Sales	7500	7500	7500
Misc			
Talla na Mara	33800	36300	36300
Seilebost Turbine	5284	5390	5497
WHRL Loan Repayments	10000	10000	10000
Horgabost Turbine profit share	3318	11472	10200
TNM Hook-Ups	10000	10000	10000
Seilebost Hook-ups	7000	9000	10000
Camping Spots	2000	2000	2000
Seilebost rentals	3000	3000	3000
Pontoon/Shorebase	2750	2750	2750
Hydro Maintenance Contract	3000	3000	3000
<b>Total traded income</b>	<b>117512</b>	<b>130272</b>	<b>130107</b>
BIG Revenue support	15000	5000	0
<b>TOTAL INCOME</b>	<b>132512</b>	<b>135272</b>	<b>130107</b>
<b>EXPENDITURE</b>			
Staff Costs	53254	54670	56121
Office Costs	4500	4500	4500
Travel & subsistence	2000	2000	2000
Legal & professional	1500	1500	1500
Training & Courses	500	500	500
Insurance	2500	2500	2500
Misc Costs	1500	1500	1500
Talla Na Mara	31500	31500	31300
Seilebost Turbine	4972	5072	5173
Horgabost Pontoon/shorebase costs	1500	1500	1500
Campsite costs	1500	1500	2000

<b>TOTAL EXPENDITURE</b>	<u>105226</u>	<u>106741</u>	<u>108594</u>
<b>Surplus for period before capital requirement</b>	<u>27286</u>	<u>28531</u>	<u>21513</u>

1. Campsite Income assumes approx same use as in 2017 for Seilebost and Camping spots, despite the opening of
2. WHRL revenues are based on 200MWh production per year. 220MWh would yield an extra £5,600
3. CEC income and expenditure are as per the revised business plan figures.
4. 2017 assumes a limited income from the Horgabost turbine.
5. Mast rental has been renegotiated for Horgabost at £3100 (50% to Trust), with lease being finalised. EE to ins
6. The model assumes all posts continue as before.

**9.680776**

**3.101425**

of Talla na Mara. Also assumes shower and toilet facilities added in 2019 but not other improvements.

sell a dish at Luskentyre yielding another £1000 to WHT.